

## Regional Parts Manager

### TRC

A leading remanufacturer of heavy duty truck transmissions, differentials, brakes, and hydraulic components, is seeking an experienced Regional Parts Manager.

**Key Responsibilities** would include but are not limited to:

- Present a Professional appearance/image of TransAxle
- Utilize key sales reports to manage entire sales territory effectively
- Expedite Customer orders & customer commitments for future business
- Spend approximately 65% of your time servicing existing Customers and 35% prospecting new business opportunities
- Handling credit applications – ensuring they are completed and returned timely
- Assist in closing all open quotes by contacting customer within 30 minutes to help close
- Achieving a Sold success ratio of 75% for the sales territory

### **Desired Qualifications:**

- 5-7 years of experience
- PC skills and understanding PC systems
- Mechanical aptitude and experience in automotive or truck mechanics
- Previous sales experience, particularly in a truck environment
- Ability to perform general organizational and administrative duties.

Competitive salary along with a benefits package which includes:

- Medical and/or Dental Insurance
- Company-paid Life Insurance
- Paid vacation, sick and personal time
- Paid holidays
- 401K plan